



**OLYMPIC REGIONAL
NEW YORK
DEVELOPMENT AUTHORITY
OFFICE OF PLANNING AND CONSTRUCTION**

06 July 2011

RE: Starr Group – Conference Center Modernization – Conference Center at Lake Placid

To Whom It May Concern:

The Starr Group has been an important partner in the development, installation and commissioning of the Audio, Video and Digital Signage Systems for the above referenced project.

During the development phase the Starr Group partnered with the Olympic Regional Development Authority's (ORDA) Office of Planning and Construction to identify the Audio, Video and Digital Signage System's scope. The scoping phase needed to address a competitive market with increasing needs. Through this partnership ORDA was able to develop a system that exceeded stakeholder's expectations.

ORDA is a New York State Public Benefit Corporation; therefore the Audio, Video and Digital Signage Systems had to go out to public bid. The Starr Group was able to work with ORDA and fully navigate through the bidding process with full separation of the final design documents and bidding responsibilities. This process fully identified the Starr Group's professional ethics and uncompromised cooperation.

The public bidding process resulted in the Starr Group being the lowest responsible bidder, and they were awarded the contract for the Audio, Video and Digital Signage Systems. Currently, the Starr Group is completing their work under the fore mentioned contract. All work and efforts to date have been in full compliance with the contract documents. It is important to note, that the Starr Group has been working under a situation with other multiple Prime Contractors that required the Starr Group to perform under an intense accelerated schedule with many conditions out of their control. Under these conditions the Starr Group has exceeded expectations and was noted by the Olympic Center's General Manager to be "the most dependable and cooperative contractor on the project".

We look forward to our future relationship with the Starr Group and our state-of-the-art systems that have and will continue to identify the *Conference Center at Lake Placid* as a premier conference and meeting center in the Northeastern United States.

Sincerely,



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